

Live The Dream Learn To Fly



Duffy's Aircraft Sales & Leasing



DUFFY'S Aircraft Sales & Leasing
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Welcome !

Welcome to Duffy's Aircraft Sales and Leasing Inc. All of our instructors are dedicated to helping you achieve your goal of becoming a pilot. This packet contains several important documents; please review it and ask us any questions you may have.

If you have any immediate questions or concerns during your flight training, please feel free to contact any flight instructor or the flight school manager. All comments, suggestions and criticisms are welcomed!

For The Duffy's Aircraft Sales and Leasing Flight Training Team

Jeffrey Gaier
General Manager
715-387-2211



Welcome to the Exciting World of Flight

This document provides you with the basic information regarding our flight training program, its overall operation and the related costs.

Duffy's Aircraft's private pilot flight training program follows the standards established by the Federal Aviation Administration (FAA). Current FAA regulations require a minimum of 40 hours of flying, which is composed of 20 hours of dual instruction, 10 hours of solo flight and 10 hours of either dual instruction or solo flight. Our average total time per student has proven to be around 50 hours.

Whether you are an academic student, in the work force or retired, our training program is structured toward you, the individual. There is no specific time limit for training completion and realistically, flying 2-3 times per week (usually 2-hour blocks of time) is the best. However, we realize that this is not always possible, so we structure our training to meet your personal schedule. Generally, the program can be completed within 4-6 months. If you would like to complete your training in a faster time period, we can certainly accommodate you.

The basic training airplane we utilize is the Cessna 172, a four-seat, 160 horsepower aircraft capable of cruising at 120 MPH. This is a very popular training aircraft as most new pilots like to take their friends and family for scenic flights.

The costs associated with the flight program vary Depending on skills, time and student effort towards training. Specific



Duffy's Aircraft Sales and Leasing – Flight School

costs for this program are outlined on a separate page, and reflect the average expenditure.

Duffy's Aircraft does offer financing for private pilot flight training. To see if you are eligible, please ask for an application form right away before you begin training.

Your training may begin immediately or at your earliest convenience. Duffy's Aircraft employs federally certified, professional flight instructors. They are available 7 days a week, 365 days a year. We encourage you to visit our facility and meet our friendly, courteous staff. Should you desire to fly now, take advantage of our \$60 introductory flight that allows you to experience the thrill of a lifetime by **ACTUALLY FLYING** the airplane under the watchful eye of an instructor.

We suggest that upon attainment of the **Private Pilot Certificate**, an individual pursue an **Instrument Rating** and then obtain a **Commercial Certificate**. At this point in the individual's training, a decision is generally made: pursue a **Multi-Engine Rating** or choose the path of a **Certified Flight Instructor (CFI) Certificate** with a follow-on **Certified Flight Instructor - Instrument (CFII) Rating** to round off his/her professional career.

Should you have any additional questions or want to begin your training, please call Duffy's Aircraft and speak to our qualified staff. We look forward to the opportunity of flying with you.



Frequently Asked Questions

Why should I take lessons at Duffy's Aircraft?

Duffy's Aircraft, is a family owned fixed based operator that has provided training since 1973. Duffy's Aircraft is located at two non-tower-controlled airports. Our students do experience controlled tower landings at other local airports, and they experience actual soft field

(grass) landings as the seasons permit. Duffy's Aircraft has a large variety of trainer and rental aircraft, from low-wings to



high-wings, from single-engine to complex. Duffy's Aircraft also has several opportunities for clubs and leases if you wish to have a plane of your own or share with several individuals. Our prices tend to be equal or lower than our competitors. Lastly and most importantly, Duffy's Aircraft has a network of qualified personnel inside and outside the flight school who are eager to assist in any way they can.

How quickly can I obtain my private pilot certificate?

That depends on how often you can fly each week. Typically, if a student schedules 2-3 lessons each week, training can be completed in 4-5 months.

How many lessons per week should I schedule?

If you fly 2-3 times per week, your skill and memory retention are significantly higher. Students who can only fly on weekends may need a few more hours overall to finish their training. However, during summer months, sunset is later allowing people who work during the day to fly in the evenings.

How many lessons should I schedule at one time?

Most students find it convenient to schedule 5-6 lessons in advance. This is especially important if there are only certain times of the week that you can fly. Also, several students have a "favorite" airplane that they want to fly the most. Keeping yourself scheduled out at least 4 weeks will also help you complete your training in a shorter period of time and for less expense than other approaches.

How much “homework” is there per week outside of flying?

There's about a 1:1 ratio with studying and flying; for example, scheduling 2-3 lessons per week will usually result in about 3-4 hours of flying, in which you can expect 3-4 hours of studying.

Why is the ground school optional?

Because of scheduling or other conflicts, Duffy's Aircraft understands that you may not be able to attend our ground school. Therefore, we don't require you to enroll. However, the ground school is an excellent way of learning and allows you to meet people involved in flight training. We can also work with you one on one to make sure you receive the necessary ground instruction. Also Ground School may not be available at that time as there are too few students enrolled at that level to take ground school. In those cases we will work with you one on one as well as offer suggestions with online and self, help studies to take you through a ground school.

What happens during bad weather?

During days with low visibility, low ceilings or thunderstorms, instructors will call their students if the flying portion of the lesson is cancelled. The private pilot certificate requires ground instruction as well, which can, and should be accomplished on days when the weather is uncooperative.

If my instructor is not available, can I fly with another instructor?

Yes. Most of your training should be with the same instructor, however, many students and pilots enjoy flying with someone else simply because each instructor can usually teach something new or give a different perspective on a certain topic. Furthermore, Duffy's Aircraft Flight School strives to achieve consistency in teaching methods among its flight instructors. We encourage flying with other instructors for Stage Checks, at a minimum.



Can I train in an airplane other than the Cessna 172?

Primary Training is conducted in the Cessna 172s as is Instrument Training. However after the private license is obtained, Duffy's Aircraft does have the opportunity for several clubs and lease aircraft that may suit your needs.

After I get my private pilot certificate, can I rent an airplane on my own?

Yes. After earning your private pilot certificate, the aircraft that we utilize for flight training are also part of the rental fleet. You may rent them to go flying on your own.

What if I want to rent an airplane other than what I trained in?

Upgrading to bigger and faster airplanes is easy. Schedule a “check-out” with an instructor, which normally takes 1-2 hours. This also allows you to have more flexibility since you are able to fly a variety of our airplanes. Although larger airplanes are more expensive, often times they cost the same to rent per mile since you are flying faster.

Is there a minimum rental for long trips?

No. Duffy's Aircraft usually does not bill its renters a minimum amount of hours per day when taking an airplane for the weekend or for the week. And you are only billed for the time that the prop is spinning. We do ask, however, that you be fair when renting the aircraft for extended periods. Typically, we like to see a minimum of over an hour per day, but we understand that situations vary on different trips.



If I can't make in for a scheduled lesson, what do I do?

When a change in your schedule prohibits you keeping an appointment for a lesson, please cancel at least 24 hours in advance so that the instructor can allow another student to use that time and to avoid charges to your account. If there is a special circumstance, please discuss your situation with the Flight School Manager as soon as possible.

Where can I take my written exam?

Duffy's Aircraft is a designated aviation testing center using PSI / CATS computerized testing for your aviation computerized exams.

Where can I take my practical exam?

Duffy retired from being an examiner in 2017. However we have a list of examiners that we can use for your practical and oral exam when it is time for your license. Most examiners will charge a fee for the exam. They may have paperwork for you to sign prior to your exam. In most cases the exam will be at the airport the examiner is based at. Some examiners do travel to airports to do exams, but you are entering into a transportation industry. We at Duffy's feel that you should be the one traveling, not your examiner. Most examiners will expect payment in the form of cash or check at the time of the flight check.

How can I pay for my flight training?

Duffy's Aircraft accepts Cash, Checks, Money Orders and all major Credit Cards as forms of payment. Payment is expected at the end of each lesson. Financing for flight training is available. If you would like to get an application for financing, please ask.

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PRIVATE PILOT CERTIFICATE

GENERAL REQUIREMENTS:

- 1) Be at least 17 years of age.
- 2) Be able to read, speak, and understand the English language.
- 3) Obtain at least a current third-class medical certificate.
- 4) Pass a knowledge test as well as the practical test.

FLIGHT REQUIREMENTS:

Minimum of 40 hours of flight which must include the following:

- 1) Minimum of 20 hours flight instruction, which includes:
 - 3 hours cross country;
 - 3 hours instrument flight training;
 - 3 hours night flying to include:
 - one cross country at least 100 nm total distance;
 - 10 takeoffs and landings.
- 2) Minimum of 10 hours solo flight, which includes:
 - 5 hours solo cross country to include:
 - one solo cross country must be at least 150 nm total distance, with landings at three points and with one segment at least 50 nm between two locations;
 - three takeoffs and landings at an airport with an operating control tower.

Note: 40 hours is the minimum set by the Federal Aviation Administration. Most pilots will require more flight time to be prepared for the practical test. While the national average is 70 hours, Duffy's Aircraft's average is 45 hours.

Costs To Lean To Fly	
Aircraft Rental Cessna 172, 50 hours @ \$125 per hr	\$6250
Instructor Time (Flight and Ground) 40 hrs @ \$48 per hr	\$1920
Training Materials	\$250
FAA Third Class Medical Exam	\$175
FAA Computerized Private Pilot Exam through PSI Testing	\$175
Flight and Oral Evaluation with Designated Pilot Examiner to get License	\$500
Total Estimated Costs*	\$9270

* Prices subject to change without notice. Prices are an estimate and does not include State or Local Taxes. Individual students may be able to finish closer to 40 hrs if their grasp of the knowledge is great.

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TRAINING & RENTAL FLEET



Cessna 172 739BJ - Basic Trainer

RT 385 Nav/Com
Garmin 400 Series GPS
Garmin Transponder with ADS-B Out
VOR / Glideslope

Audio Marker
2 place intercom
ADS-B Out

\$125 per Hobbs Hour



Cessna 172 N7367F - Advance IFR Trainer

Garmin 530 WAAS GPS / NAV / COM
Bendix King 155 NAV COM
Garmin GTX 327 Transponder
VOR / Glide Slope
Audio Marker

Two place intercom
Sky Beacon ADS-B Out
Long Range Fuel Tanks
Four Seats

\$135 per Hobbs Hour

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FLIGHT INSTRUCTION COSTS

<u>Type</u>	<u>Cost/Hour</u>
Instruction	\$48.00
Instruction in other People's Airplanes	\$48.00



Howard Joling
Certified Flight Instructor /
Certified Flight Instructor
Instruments



David Wells
Certified Flight Instructor /
Certified Flight Instructor
Instruments

Duffy's Aircraft Sales and Leasing Inc.

Local FAA Designated Physician

Dr. Randy Wojciehoski (Dr. Wojo)

Dr. Wojciehoski provides aviation physicals to pilots in Central Wisconsin. He can be found in Occupational Health for Ministry Health in Stevens Point. Randy is a pilot and uses his aviation skills to fly weekly.

Phone: 715-346-5000

All first time pilots are required by the FAA to pass an Airman Aviation 3rd Class medical. This can only be performed by a designated airman medical examiner such as Dr. Wojciehoski. The reason we recommend Dr. Wojciehoski is that he is a pilot also. He enjoys aviation and is very passionate about flying.



If you have any medical issues or take over the counter or prescribed medication for any reason, please let us know immediately and especially before going to an Airman medical examination. The FAA has a list of prescribed medication that is approved for flying. If you do not disclose this and it comes out on your 3rd class medical exam, it could mean possible failure. If that happens there are many hoops that need to be jumped through. It is always best to disclose medical issues or medication to the instructor so we can work with Randy prior to your medical exam to find out what you need to do prior to going for your FAA 3rd class medical examination.

A FAA 3rd class medical is good for people under 40 for five years. For people over 40 a 3rd class medical exam is good for two years.

After you get your private pilot license, you are required to retain a medical exam. You can continue with a 3rd class medical or you can go with one of the other classes of medical exams. (Basic, 2nd class, 1st class).

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INSTRUMENT RATING (AIRPLANE)

GENERAL REQUIREMENTS:

- 1) Hold at least a private pilot certificate.
- 2) Be able to read, speak, write, and understand the English language.
- 3) Hold at least a current third-class medical certificate.
- 4) Pass a knowledge test as well as the practical test.

FLIGHT REQUIREMENTS:

- 1) At least 50 hours of cross country flight time as pilot in command:
 - At least 10 hours must be in airplanes for an instrument airplane rating.
- 2) A total of 40 hours of actual or simulated instrument time:
 - At least 15 hours of instrument flight training from an authorized flight instructor;
 - One cross country flight in an airplane that is performed under IFR conditions and consists of:
 - a distance of at least 250 nm;
 - an instrument approach at each airport;
 - three different kinds of approaches with the use of navigation systems.
- 3) A total of 10 hours may be in an approved "PCATD" simulator.

Note: 15 hours of instrument flight instruction is just a minimum set by the Federal Aviation Administration. Most pilots will require more flight instruction.

COST REQUIREMENTS:

Instrument Aircraft Rental (C-172) - 45 hrs @ \$135/hr.....	\$6075.00
Instructor Time (includes flight and ground time) - 40 hours @ \$48/hour.....	1,920.00
Training Materials (tax included).....	250.00
FAA Written Exam (Set by FAA).....	175.00
FAA Practical Test.....	500.00

APPROXIMATE TOTAL COST*..... \$8920.00*

* Prices subject to change without notice and may vary slightly at our different locations.

Questions? Please Feel
Free To Ask Us.